

# COLORADO CONTRACTS

2017 FISCAL YEAR    \$8.84B CONTRACTS AWARDED    42,924 TOTAL TRANSACTIONS    1,245 SUBAWARDEE TRANSACTIONS

## FEDERAL CONTRACTS #

### Top Prime Recipients

Recipient (*Colorado based)	Funds Awarded
LOCKHEED MARTIN CORPORATION	\$1,495,925,948
UNITED LAUNCH SERVICES, LLC	\$1,444,259,383
RAYTHEON COMPANY	\$621,270,155
Triwest Healthcare Alliance Corp.	\$442,687,945
ALLIANCE FOR SUSTAINABLE ENERGY, LLC *	\$425,539,269
Health Net Federal Services, LLC	\$385,133,820
NORTHROP GRUMMAN SPACE & MISSION SYSTEMS CORP.	\$291,820,526
Bechtel National, Inc.	\$189,508,445
DAVITA HEALTHCARE PARTNERS INC. *	\$139,636,900
BALL AEROSPACE & TECHNOLOGIES CORP. *	\$125,119,097

### Awards by Small Business Status

\$8.8b Awarded to Colorado Businesses Overall

\$1.6b Awarded to Any Small – 18.4%

\$473m Awarded to WOSB – 5%

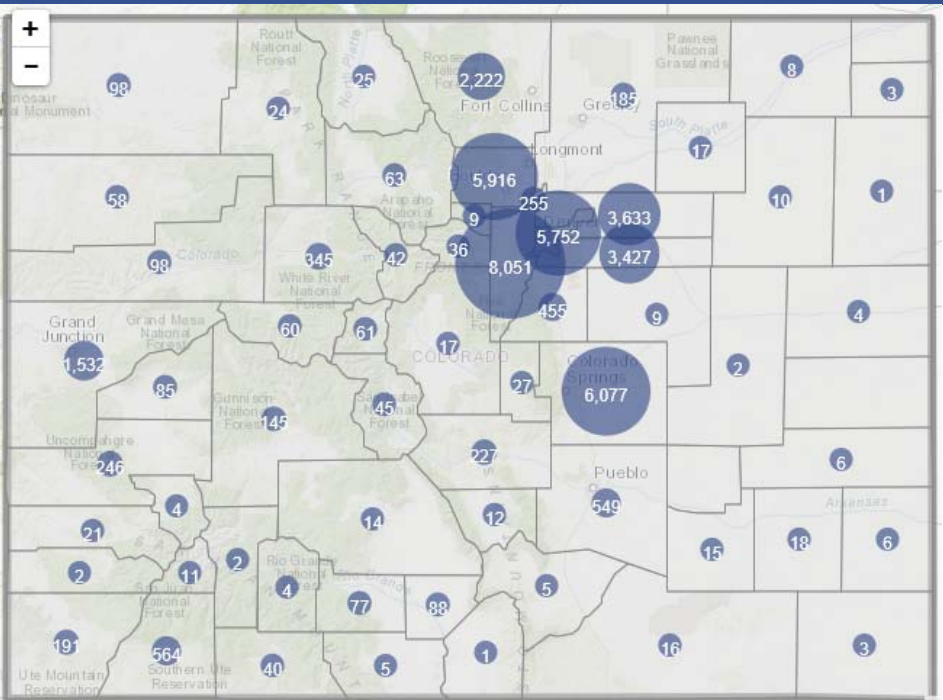
\$379m Awarded to SDVOSB – 4.3%

\$364m Awarded to 8(a) – 4.1%

\$24.5m Awarded to HUBZone - .3%

USASpending.gov 1 Nov 2017  
Awardee State = CO  
Awardee SB Status

## TOP FEDERAL SPENDING LOCATIONS



Source: USASpending.gov FY 2017 (10/18/2017)

## STATE DEMOGRAPHICS

20 Agencies



64

Counties



271

Municipalities

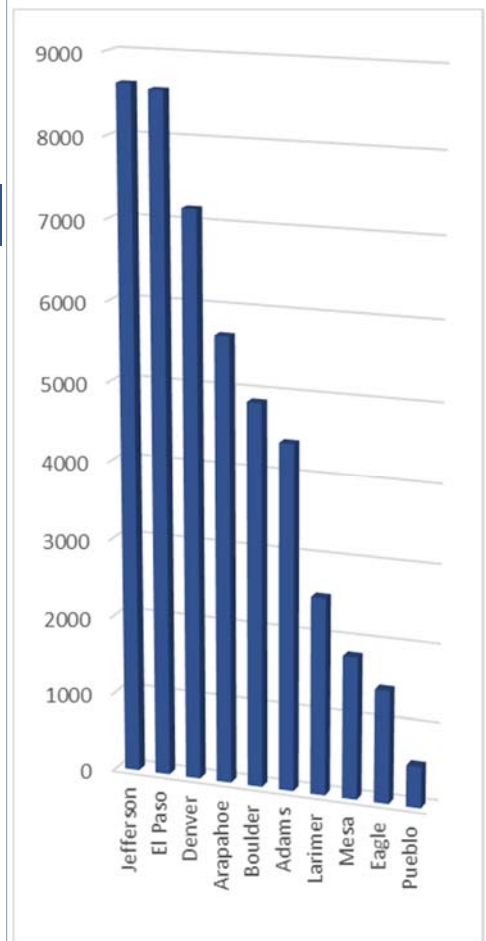


3,384

Special Districts  
Including Schools

## Top # of Contract Actions

Federal Awards by County



# COLORADO PTAC

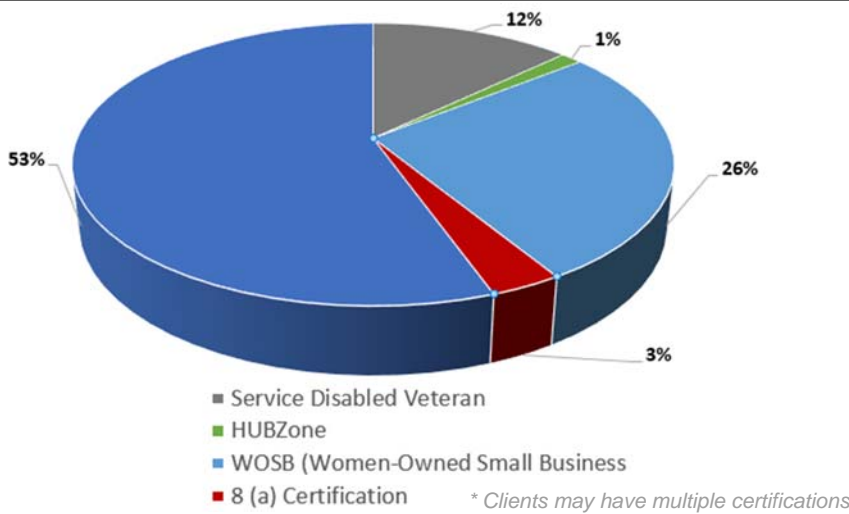


**6,780** JOBS IMPACTED    **5,073** COUNSELING SESSIONS    **225** OUTREACH EVENTS    **5,131** ACTIVE CLIENTS

## 2016-17 IN REVIEW #

Colorado PTAC continues to improve the business health of Colorado. Clients won over \$339m in contracts, considering the relative low cost of operation, PTAC represents a **\$339 to \$1 Return on Investment**.

## PTAC CLIENT OVERVIEW



## AWARDS & NUMBERS

**\$339M+**  
Government Contracts Awarded to Clients

**10**  
Counselors & Staff

**\$947K**  
Operating Budget

## SPONSORSHIP

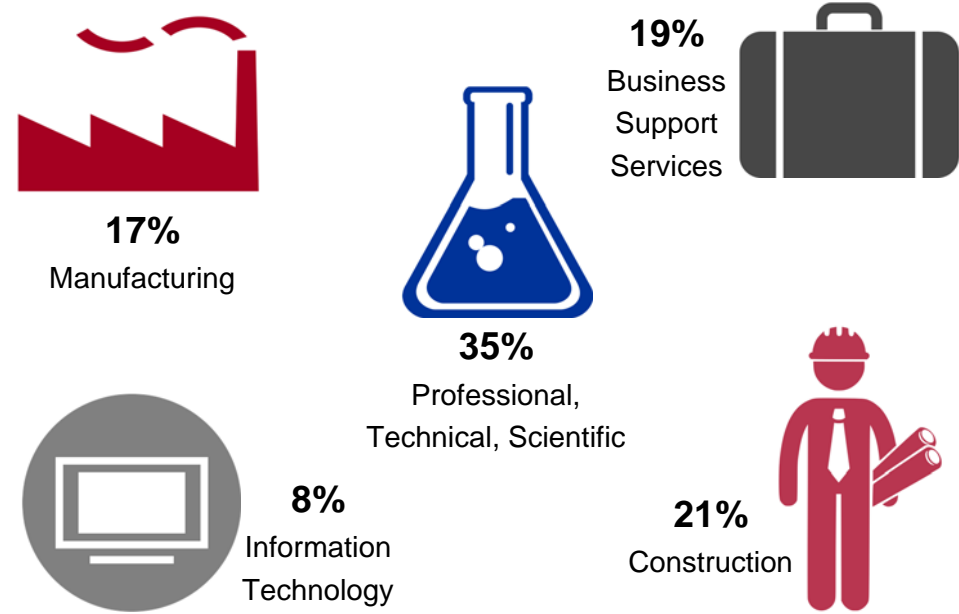
Colorado PTAC is a Public Private Partnership (P3) operating under a 501(c)3 non-profit structure.

### Sponsor Program Levels:

- Gold**  
Cash donation of \$5,000 or more annually **11**
- Silver**  
Cash donation of between \$2,500 and \$4,999 annually **4**
- Bronze**  
Cash donation of between \$1,000 and \$2,499 annually **5**

**In-Kind Contributions**  
Non-cash donations such as office/event space, professional services, and SME support. **14**

## Industry NAICS — % of Client Involvement



[WWW.COLORADOPTAC.ORG](http://WWW.COLORADOPTAC.ORG)

